

SMME Pre – Tender training, SANRAL Contract No. 65210/1019/2021/01

INTRODUCTION TO PROJECT

Project Description – The project is for the training and development of SMME contractors in the CIDB grade CE1 – 4 categories.

Accredited modules will be taught to the SMME entities to enhance their business acumen and tendering skills.

Project Details

• Awarded Service Provider:	ACS/Tjeka JV
• Tender Closing Date:	07 May 2021
• Tender Award Date:	22 March 2022
• Introductory Meeting: To SANRAL Transformation Department	04 April 2022
• Project Handover Meeting:	11 April 2022
• Project Duration:	3 Years

SMME Participation.

The aim of the project is to be as inclusive as possible, and the team will approach Local Municipalities, District Municipalities and Project Liaison Committees to obtain data bases of SMME entities in the area. If required advertising of the opportunity will take place in newspapers, community noticeboards, on the SANRAL/Municipality portals, etc.

The aim of the project is to reach as many qualifying entities as possible.

The training is a stand-alone project not linked any other SANRAL project. It is a SANRAL Transportation initiative aligned to clause 2.6 of SANRAL's Transformation Policy.

Screening of SMME Entities

Entities will need to meet the following criteria for entrance on the programme.

- Registration with the Companies and Intellectual Property Commission (CIPC),
- CIDB registration – Grades 1 to 4CE (Note: active membership),
- SARS tax compliance,
- Registered on the Central Supplier Database (CSD) of National Treasury.
- Proof of highest school qualification (Certificate or letter on schools' letterhead). Owner may nominate a person to attend training on the company's behalf.
- Letter of authority to nominate the person on behalf of the company
- Proof of residence of the owner of the business.
- Letter of commitment to attend the training for the 15 day period.

Training

Compliant SMME's will be scheduled for training.

Topics/unit standards. – 10 unit standards have been selected for the programme.

ID	UNIT STANDARD TITLE	NQF LEVEL	CREDITS
7469	Use mathematics to investigate and monitor the financial aspects of personal and community life	NQF Level 02	2
9962	Calculate construction quantities to develop a workplan	NQF Level 02	8
9981	Tender for construction contracts	NQF Level 02	20
9984	Manage construction resources	NQF Level 02	20
10009	Demonstrate the ability to start and run a business and adapt to a changing business environment	NQF Level 01	3
10007	Identify, analyse and select business opportunities	NQF Level 01	3
9986	Apply quality principles on a construction site	NQF Level 02	12
10006	Demonstrate an understanding of entrepreneurship and develop entrepreneurial qualities	NQF Level 01	2
11553	Setup and manage a construction contracting business	NQF Level 02	12
9982	Comply with legal requirements for a construction contract	NQF Level 02	8
TOTAL			90

Weekly programme:

Week 1	Days	Unit Standard ID	Unit Standard Title
SMME's mathematical assessment	2 days	7469	Use mathematics to investigate and monitor the financial aspects of personal and community life
	3	9962	Calculate construction quantities to develop a workplan

Week 2	Days	Unit Standard ID	Unit Standard Title
All compliant SMME's	3 days	9981	Tender for construction contracts
	2 days	9984	Manage construction resources

Week 3	Days	Unit Standard ID	Unit Standard Title
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All compliant SMME's	0,5 day	10006	Demonstrate an understanding of entrepreneurship and develop entrepreneurial qualities
	0,5 day	10007	Identify, analyse and select business opportunities
	0,5 day	10009	Demonstrate the ability to start and run a business and adapt to a changing business environment
	1,5 days	9986	Apply quality principles on a construction site
	1 day	11553	Setup and manage a construction contracting business
	1 day	9982	Comply with legal requirements for a construction contract

Assessment

All SMME's will be required to undertake tests and class activities during the training and will have homework to complete and return on a given date. The SMME's will have to demonstrate competence to be awarded the unit standard.

Training venues

Training venues will be sourced as close to communities as possible to eliminate the need for lengthy travel.

Catering and stipends

Lunch will be provided, but it must be stated clearly that **NO** stipends to attend the training will be paid. This is a development opportunity for SMME's and it will be expected that they commit their time to attend the training, which will impart valuable knowledge that they can use in the future to tender more competitively and correctly.

Training SMME opportunities

During the project there will be one training opportunity per Province for SAQA accredited service provider to train learners.

These entities will have the same requirements as mentioned for the training entities but must also be accredited with the Construction Seta (CETA). Their facilitators must also be registered with the CETA as facilitators. The accreditation with the CETA must be for the National Certificate: Construction Contracting.

The ACS/Tjeka JV will put **out a tender** for these opportunities on which the SMME Training Provider will have to tender.

There will be further SMME opportunities for example mobile ablution facilities, chairs and tables and catering, these opportunities will follow the SANRAL supply chain management guidelines of asking for 3 to 5 quotes per opportunity.